

Valuation by Comparison: Residential Analysis and Log

Tuesday, August 1, 2023 7 CE hours

Newport News Assessor's Office, James Room (1st floor), 700 Towne Center Drive, Newport News, VA

Instructor: Woody Fincham, SRA, AI-RRS

Real estate markets and residential appraisal requirements have changed significantly due to market volatility and increased oversight which has left residential appraisers searching for new strategies to handle their appraisal assignments. This seminar revisits valuation fundamentals and illustrates why you need data collection and analytical skills more than ever. The seminar uses and is based on the 2018 updated 2nd edition of Valuation by Comparison. You'll learn why clients need an appraisal, why you must have appropriate market data, and why it is imperative that you know your market. You'll discover how to find the information you need in markets where data is scarce, inconsistent, or misleading. And you'll explore techniques to accurately interpret and then anticipate the actions of buyers and sellers in today's market. Whether you are an experienced appraiser or newer to the profession, you'll learn about a variety of approaches and resources that are available for gleaning indications of market value, and you'll better understand which items require adjustment and which items can be ignored.

AVOIDING BIAS: Building a Better Bias Defense

Thursday, August 24, 2023 Zoom

Check in begins at 12:45 pm; seminar is 1-5 pm (4 CE hours)

Presenters: Frank Gregorie and Nicholas Pilz, MAI, SRA, AI-RRS

NOTE: The seminar's intent is to meet the criteria set forth in the Virginia CE requirement in HB284 (fair housing and appraisal bias.) This is effective with everyone renewing a Virginia real estate appraisal license as of 7/1/2023. **This seminar is approved by the Virginia State Board for 4 CE hours and meets their bias training criteria.** Applicable to General and Residential Appraisers as well as Users of Appraisal Services. This offering will review suggestions available to all Virginia appraisers that can be implemented in one's current work to help minimize or alleviate such allegations by reviewing government requirements prohibiting discrimination in the valuation profession. **This seminar is being presented virtually via Zoom.** Virtual Classroom-Live/Interactive Participation Guidelines: Students must have computer, webcam & microphone capability to participate & receive CE credit. The platform will be interactive and live. The instructor must be able to physically see and interact with all students and students must be able to see and interact with the instructor. A copy of your driver's license must be emailed to the Chapter office as verification after you have registered for the offering prior to the offering start date. You will receive a separate email from the Chapter Office with log-in/access information. You do not need a paid account from ZOOM to participate. If you are using your Ipad/Iphone/smartphone download the ZOOM app prior to offering. Please check your webcam privacy settings on your computer. Contact the chapter with questions: lisamayweiss@hotmail.com

When you register, either choose to download the materials or have them shipped directly to you. Make sure you have downloaded class materials PRIOR to class. If you order (and ship) printed materials to you, make sure they arrive 1 week prior to class. Contact the national office if there are any issues at least one week before class. (NOTE: NO MATERIALS NEEDED FOR BIAS SEMINAR.) Any & all cancellations are subject to an admin fee. **No credit/refunds for cancellations made on or after 7 days prior to class. No credit/refunds for no-shows.** Our cancellation policy is stated on the registration portal.

Valuation by Comparison – Member \$185/Non-Member \$199

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=EventInfo&Reg_evt_key=0D97B7EB-344B-4BA5-A7B4-F3E6CA3BEE6D&goback=0

Avoiding Bias – Member \$99/Non-Member \$105

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIChapterRegistration&Reg_evt_key=CB119321-596F-4745-88B7-FFE913B2EE5E&goback=0

SAVE THE DATE! Real Estate Symposium 2023

Wednesday, October 11 Brock Environmental Center, Virginia Beach

Visit the chapter website: www.hrai.org Questions? Email: lisamayweiss@hotmail.com Call: 856.415.0281
